

CONTINUING EDUCATION (CE) CREDIT HOURS REQUIRED TO CHANGE LICENSE TYPE FROM REFERRAL AGENT (RA) TO OTHER NJ LICENSE TYPES

ALL CE CREDITS MUST BE APPLIED TO THE CORRECT LICENSE TERM TO RECEIVE CREDIT

TO CHANGE A LICENSE TYPE TO A SALESPERSON (SP):

RA **“NOT PREVIOUSLY”** LICENSED AS A SP, BR-SP OR BR

Less than < 1 year	NO CE required
Between 1 and 6 years	Complete 24 CE hours (all in Core topics) within 2 years prior to applying for a SP license
Greater than 6 years	NO CE required, BUT complete 75 hour SP real estate schooling AND pass SP license examination

RA **“PREVIOUSLY”** LICENSED AS A SP, BR-SP OR BR

Less than < 3 years	Complete 12 CE hours (all in Core topics) within 2 years prior to applying for a SP license
Greater than > 3 years, but less than < 6 years	Complete 18 CE hours (all in Core topics) within 2 years prior to applying for a SP license
Greater than > 6 years	Complete 30 CE hours (24 in Core topics) within 2 years prior to applying for a SP license

TO CHANGE A LICENSE TYPE TO A BR-SP OR SP:

RA **“PREVIOUSLY”** LICENSED AS A SP, BR-SP OR BR

Less than < 3 years	Complete 18 CE hours (all in Core) within 2 years prior to applying for a BR or SB license
Greater than > 3 years, but Less than < 6 years	Complete 24 CE hours (all in Core) within 2 years prior to applying for a BR or SB license
Greater than 6 years	Complete 30 CE hours (24 hours in Core topics) AND pass BR exam to be a BR OR SB or SP exam to be SP